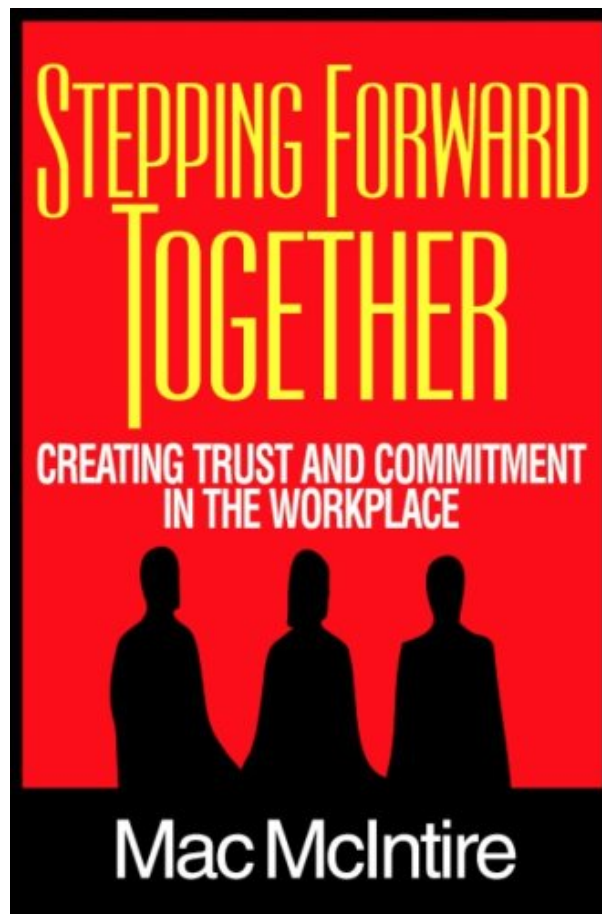
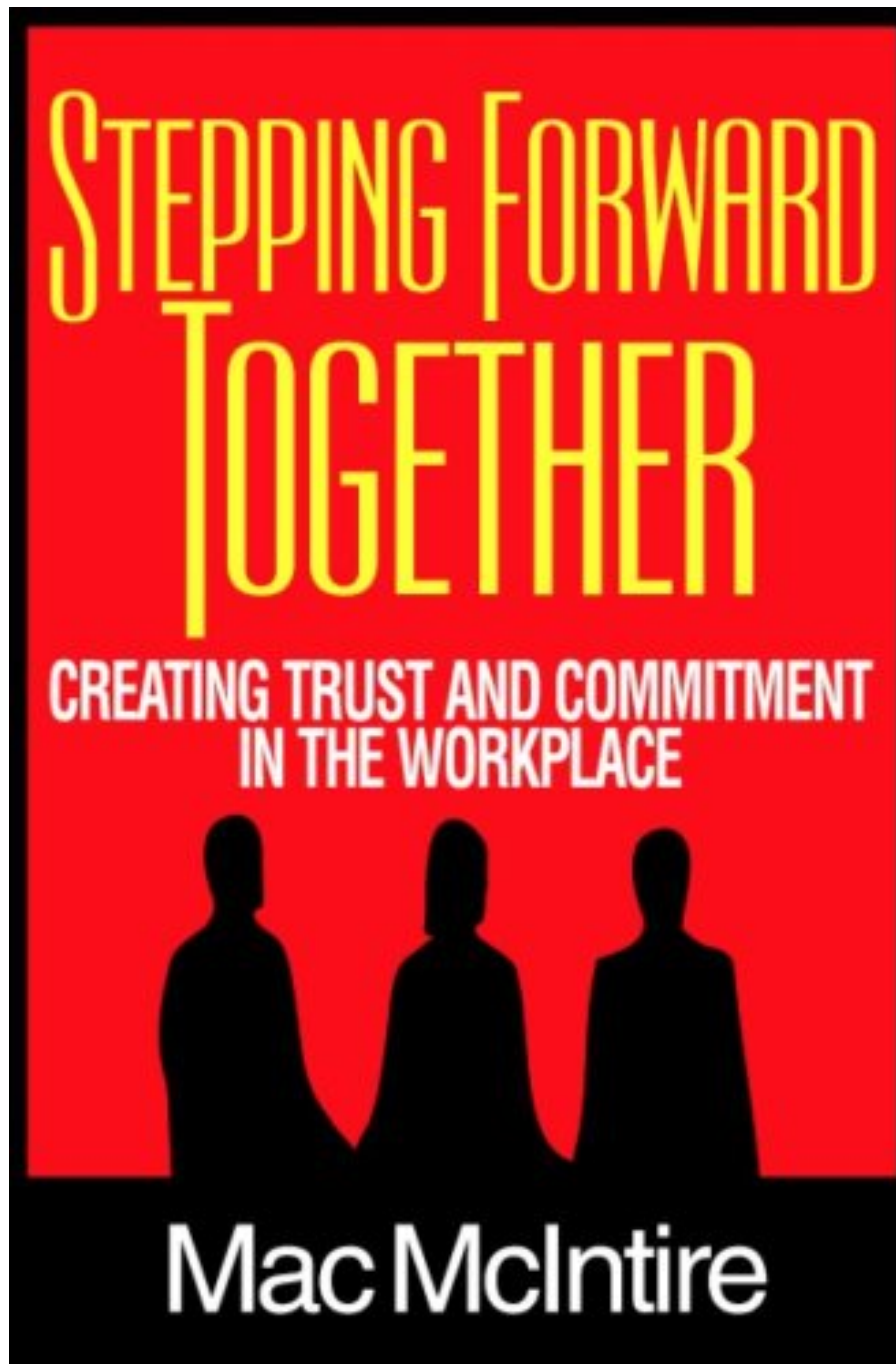


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## Review

"I've often said Mac McIntire 'wrote the book' on high-performance teams. Now, at last, he really has. Mac contends that good management is a science, and he packs his book with the equations for success. I've seen these principles work magic in organizations, and I'm delighted they've made their way to the printed page."  
--Renee West, President and COO, Excalibur Hotel and Casino

"As a long-time advisor to legendary hospitality businesses, I continually search for effective team improvement strategies. My search is over. Mac McIntire's Ladder of Commitment has transformed the best teams in the hospitality industry into the best team in American business. Period!" --Don Speer, Chariman, Venture Catalyst Inc.

"The synergy that has resulted in my management team by climbing the Ladder of Commitment together has helped us maintain our focus and momentum during tumultuous times in our industry. Our whole company would benefit from the content of this book." --Bob Bray, Division Manager, Southern California Edison

## About the Author

Mac McIntire is the president of Innovative Management Group, a Las Vegas-based training and consulting firm that helps companies define their strategic focus, align their internal effort, and gain the commitment of their workforce to achieve long-term profitability and growth. He has been a consultant for over 30 years and has worked with numerous Fortune 100 and Global 500 companies.

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## **PDF**

This book provides a step-by-step guide for motivating individuals in your organization to work together as a team and fully commit to achieving common goals. It shows you how to use the Ladder of Commitment to effectively move people out of their comfort zones to the point where they readily accept change. It walks you step by step through the seven "things that matter most" in a relationship -- both professionally and personally -- in order to develop mutual and reciprocal trust, respect, and confidence. In the end, you will have the tools for creating a highly supportive environment where management and employees believe so strongly in one another they enthusiastically step forward together, going in the same direction at the same time, all doing the right things for the right reasons!

- Sales Rank: #581242 in eBooks
- Published on: 2011-04-20
- Released on: 2011-04-20
- Format: Kindle eBook

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By Scott Steinbach

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I participated in a Mac McIntire training seminar in 2006 and his "Mac-isms" are as relevant today as they were then. Building a team that consistently works together is a manager's biggest challenge and this book provides an excellent framework on which to build and incorporate your own company's culture.

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