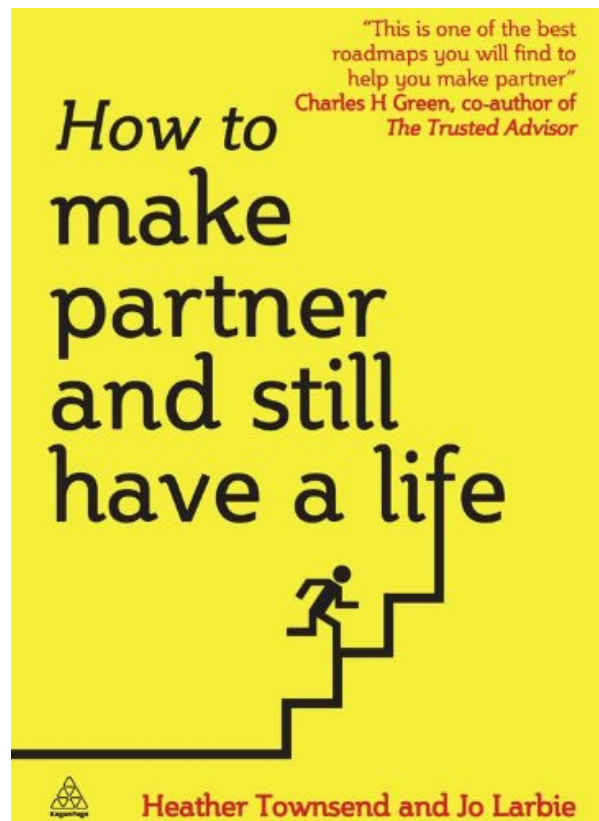


# HOW TO MAKE PARTNER AND STILL HAVE A LIFE BY HEATHER TOWNSEND, JO LARBIE



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## Review

Ambitious professionals working within a partnership structure, junior and senior associates and trainees

"I wish I'd had access to a book like this before I became a partner." --Charles H. Green, author of The Trusted Advisor

"[A] viable partnership path for accountants, architects, engineers, attorneys and other professionals in today's competitive corporate environment. getAbstract recommends Townsend and Larbie's guidance to those who work at partnership firms and charge clients for their time. This very basic career manual explains how to win the partnership war and how to survive the stresses of battle and of victory." --getAbstract

"How to Make Partner and Still Have a Life is a key for any business library appealing to aspiring professionals, and offers a 'route map' to making it to the top, from making career choices that build a definite path to overcoming hurdles in making partner. It also tells how to get promoted, and how to retain a life outside of work during the process. From overt and covert 'rules of the game' to making definitive steps in climbing one's career ladder, this covers everything from getting the most from a mentor to stopping meetings that waste time and identifying priorities. The result is a powerful set of specifics any aspiring businessman will appreciate." --Midwest Book Review, California Bookwatch, The Business Shelf

## About the Author

Heather Townsend is an executive coach who helps professionals achieve business and career success through networking and social media. She has coached, trained and mentored 1000+ professionals and is also the author of The Financial Times Guide to Business Networking.

Jo Larbie is a leading thinker in the world of talent management for professional service firms. She has experience in organizational and leadership development and as a lawyer, consultant, business coach, academic and senior international executive in global firms.

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The burning question on every ambitious fee-earner's lips is: 'how do I make partner at this firm?' This book is your route map to making it to the top in a professional services firm. It shows you how to stand out, be in the right place at the right time and build your kitbag of skills to overcome the many hurdles and reach the Holy Grail of becoming partner. This book reveals what it really takes to make it, and what it will involve once you're there. It helps you make an informed decision on whether or not this is the right step for you, and guides you on how to become a partner and still have a life of your own. Heather Townsend and Jo Larbie show you the rules of the game, laying bare exactly what you need to do to take the ultimate step.

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